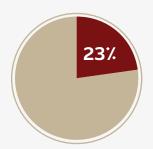




Al Taiseer Group TALCO Industrial Company

A Saudi Closed Joint Stock Company established in 1976. Its Headquarter is located in the city of Riyadh, the Second Industrial Area, Kingdom of Saudi Arabia. It is a regional leader in the aluminum production sector. It is committed to developing the latest technologies for extruded aluminum, the quality management system as well as the effective application of international standards and classifications, such as BSI, ASTM, EN and Saudi Standards (SASO).



market share of the total production of extruded aluminum sectors in the Kingdom

Al Taiseer Group TALCO Industrial Company is characterized by an integrated business model that enables it to provide comprehensive and integrated solutions to its customers' needs for aluminum products. To achieve this integration, the businesses of both Gulf Polyester Powder Coating ("Alwan") and Al-Fattouh Company for Alum. Accessories & Yarn ("Alfa") were merged.

















To expand the supply of aluminum sectors to all parts of the world while maintaining the highest health and safety standards



To provide the Company's local and international customers with their needs for various aluminum products in accordance with the highest standards of efficiency and safety

Strategy

The Company's strategy was founded on the basis of continuous growth and maximising value for shareholders, taking into account the interests of all stakeholders. This strategy is based on a clear vision, mission and core values that emphasise innovation, customer satisfaction and long-term success. The Company's key strategic pillars are as follows:

Enhancing operational efficiency and cost management by optimally utilising resources and periodically reviewing the organisation's supply chain. In addition, the Company seeks to shift its product portfolio towards sectors that achieve better profit margins and generate sustainable growth.

The Company aims to expand and diversify its product and service offerings to capitalise on new market opportunities and mitigate the risks associated with focusing on one sector or market. The Company seeks to create global strategic partnerships that enhance its market position and enable it to explore neighbouring markets in order to enhance export sales outside the Kingdom.

The Company is dedicated to promoting a culture of innovation and continuous learning, ensuring the ability of its team to adapt to technical developments in the sector and develop industrial skills. The Company is keen to develop new products and services to stay ahead of market trends and maintain its leading position in the sector, ensuring that the diverse needs of its customers are met, along with building longer relationships that achieve sustainable growth goals.

The Company seeks to provide raw materials under long-term agreements, thus ensuring stable supply even during volatile market conditions. This strategy contributes to mitigating the risks associated with fluctuations in raw material costs, which would contribute to achieving more predictable financial performance and better cost management, allowing the Company to maintain competitive pricing for its customers while ensuring the profitability and sustainability of its operations.

The Company is committed to sustainable practices and environmental stewardship by evaluating and improving its operations, seeking ways to reduce waste, maintain resources and reduce energy consumption, as well as decrease carbon emissions and contribute to a more sustainable future. The company obtained the C2C Silver Certification and the International EPD, which has established the Company's position in its sectors and will raise operational excellence.



Principal business segments



Aluminum

The Company designs, manufactures and markets a diverse range of aluminum products to a broad range of clients. The aluminum products segment consists of sub-segments, such as aluminum extrusions (various aluminum alloys) mill finish, anodised aluminum, powder coated aluminum, anodic treatment – powder coated aluminum (seaside), PVDF coating (liquid coating), wood finished aluminum (real wood), wood finished aluminum (Effecta), wood finished aluminum (film sublimation) and thermal break products.





Thermoset Powder Coating

The Company manufactures and markets an extensive range of thermoset powder coating products catering to a broad range of clients. The thermoset powder coating products segment consists of sub-segments, such as polyester powder, epoxy powder, super durable powder and metallic powder products.



Accessories

The Company designs, manufactures and markets a wide variety of accessories to a broad range of clients. The accessories segment consists of sub-segments, such as weatherstrip, polypropylene yarn, strip brush/rubber, rubber gaskets from PVC and TPV, plastic injection moulded components, plastic bags and sheets and printing wrapping films products.

Current capital amounts

The Company's current capital amounts

400,000,000

Saudi Riyals

divided into forty million

40,000,000

ordinary shares with a fully paid nominal value of ten (10) Saudi Riyals per share.





Suliman Saleh Nasser Al-OufiGroup CEO

Our strategy is based on three main axes: expansion into new markets, research, development and innovation, and sustainability. TALCO has witnessed rapid development in recent years, achieving a compound annual growth of 23% from 2020 to 2023, and its revenues reached 671 million Saudi Riyals in 2023 with a net profit margin of 12%, which reflects the strength of its business model and operational efficiency.

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Key Historical Changes and Events

1976	1994	2000	2006	2008
Began its work	Started production for extruded aluminum	Started production for anodising.	Increased the production capacity of powder coating	Established as a closed joint stock company
2014	2015	2020	2021	2022
Share capital was increased from one hundred million	Increased aluminum extrusion presses from two to six presses	Merged Gulf Polyester Powder Production Company with the Company	Merged Aluminum Accessories and Isolation Lines Company with the Company	Changed Company's name and its capital was increased to 350M

2022

The Company's share capital was increased from three hundred fifty million Saudi Arabian Riyals (SAR 350,000,000) to four hundred million Saudi Arabian Riyals (SAR 400,000,000) through the capitalisation of the part of retained earnings and the statutory reserve.



TALCO in Figures

Revenues for Financial Y 2023

671

Million Saudi Riyals

Production Capacity of Aluminum Accessories

88

Million Linear Metres

Revenue CAGR

23%

(2020 - 2023)

Production Capacity for Aluminum Extrusion and Shaping

60

Thousand Metric Tons

Production Capacity of Powder Coating

6.5

Thousand Metric Tons

Customer Base

1700

Customer

Total Assets - 2023

660

Million Saudi Riyals

Earnings per Share 2023

2

Saudi Riyals

Net Income 2023 80

Million Saudi Arabian Riyals

Certificates and Awards Obtained by the Company as of the Date of this Prospectus



































Offering Information

The offering will consist of twelve million (12,000,000) Offer Shares with a fully paid nominal value of ten Saudi Arabian Riyals (SAR 10) per share. The Offer Shares represent 30 per cent (30%) of the Company's share capital.

Offering will consist of

12,000,000

Nominal value of

10

Saudi Riyals per share

The Offer Shares represent

30%

of the Company's share capital

Key Dates and Subscription Procedures

Bidding and Book-Building Period for Participating Entities	Commencing on Monday 12 Thul-Qi'dah 1445H (corresponding to 20 May 2024G), until the end of Thursday 15 Thul-Qi'dah 1445H (corresponding to 23 May 2024G).	
Deadline for Submission of Subscription Application Forms Based on the Number of the Offer Shares Provisionally Allocated for the Participating Entities	Wednesday 21 Thul-Qi'dah 1445H (corresponding to 29 May 2024G).	
Subscription Period for Individual Investors	A period of two (2) days starting on 20 Thul-Qi'dah 1445H (corresponding to 28 May 2024G) till 4 pm in 21 Thul-Qi'dah 1445H (corresponding to 29 May 2024G).	
Deadline for Payment of the Subscription Amount by Participating Entities Based on their Provisionally Allocated Offer Shares	Wednesday 21 Thul-Qi'dah 1445H (corresponding to 29 May 2024G).	
Deadline for Submission of Subscription Application Forms and Payment of the Subscription Amount by Individual Investors	4:00 PM Wednesday 21 Thul-Qi'dah 1445H (corresponding to 29 May 2024G).	
Announcement of the Final Allocation of the Offer Shares	On or before 25 Thul-Qi'dah 1445H (corresponding to 02 June 2024G).	
Refund of Excess Subscription Monies (if any)	On or before 25 Thul-Qi'dah 1445H (corresponding to 02 June 2024G).	





| Contact Information

Company	Name	Email	Role			
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Receiving Agents						











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